BALANCE SHEET
As at Jun.30, 2014

| No. | Assets | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 |  | 149.186.256.091 | 125.611.501.026 |
| I | Cash \& Cash equivalents | 110 |  | 20.336.842.421 | 32.597.337.499 |
|  | Cash | 111 | V. 01 | 20.336.842.421 | 4.447.629.273 |
| 2 | Cash equivalents | 112 |  | -------------- | 28.149.708.226.00 |
| II | Short-term financial investments | 120 | V. 02 | 97.382 .950 .412 | 68.700 .000 .000 |
| ------1 | Short-term investments | 121 |  | 97.382 .950 .412 | 68.700 .000 .000 |
| 2 | Provision for devaluation of short-term investments | 129 |  | ------------12- |  |
| III | Short-term receivables | 130 |  | 19.370.384.624 | 12.711.217.013 |
| 1 | Trade accounts receivables | 131 |  | 12.178.099.818 | 5.066 .913 .885 |
| 2 | Prepayment to suppliers | 132 |  | 2.180.173.122 | 903.100 .531 |
| 3 | Short-term intercompany receivables | 133 |  | - |  |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - |  |
| 5 | Other receivables | 135 | V. 03 | 7.041.529.172 | 8.555 .787 .456 |
| 6 | Provision for short-term doubtful debts | 139 |  | (2.029.417.488) | (1.814.584.859) |
| IV | Inventories | 140 |  | 10.348.015.899 | 7.665.506.639 |
| 1 | Inventories | 141 | V. 04 | 10.386.937.024 | 7.704 .427 .764 |
| 2 | Provision for devaluation of inventories | 149 |  | (38.921.125) | (38.921.125) |
| V | Other short-term assets | 150 |  | 1.748.062.735 | 3.937.439.875 |
| 1 | Short-term prepaid expenses | 151 |  | 1.105.200.000 | 2.210 .400 .000 |
| 2 | VAT deductible | 152 |  | 44.543.085 | 1.184.848.234 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | --------- | 218.350 .641 |
| 4 | Other short-term assets | 158 |  | 598.319.650 | 323.841 .000 |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 212.540.772.632 | 207.446.641.967 |
| I | Long-term receivables | 210 |  | - | - |
| 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 212.412.970.154 | 207.440.641.967 |
| 1 | Tangible fixed assets | 221 | V. 08 | 193.741.510.683 | 192.535.820.840 |
|  | - Historical cost | 222 |  | 424.715.627.616 | 403.876.639.712 |
|  | - Accumulated depreciation | 223 |  | (230.974.116.933) | (211.340.818.872) |
| 2 | Finance leases fixed assets | 224 | V. 09 | ------------- |  |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 197.063.437 | 253.230 .103 |
|  | - Historical cost | 228 |  | 413.390.510 | 413.390.510 |
|  | - Accumulated depreciation | 229 |  | (216.327.073) | (160.160.407) |


| 4 | Construction in progress | 230 | V. 11 | 18.474.396.034 | 14.651.591.024 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - | - |
|  | - Historical cost | 241 |  | - | - |
|  | - Accumulated depreciation | 242 |  | - | - |
| IV | Long-term financial investments | 250 |  | - | - |
| 1 | Investment in subsidiaries | 251 |  | - | - |
| 2 | Investment in associate or joint-venture companies | 252 |  | - | - |
| 3 | Other long-term investments | 258 | V. 13 | - | - |
| 4 |  | 259 |  | - | - |
| V | Other long-term assets | 260 |  | 127.802.478 | 6.000.000 |
| 1 | Long-term prepaid expenses | 261 | V. 14 | 121.802.478 | - |
| 2 | Deferred income tax assets | 262 | V. 21 | ----------- | - |
| 3 | Others | 268 |  | 6.000.000 | 6.000.000 |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS (270 = 100+200) | 270 |  | 361.727.028.723 | 333.058.142.993 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 234.364.341.447 | 201.312.668.274 |
| I | Short-term liabilities | 310 |  | 130.918.533.724 | 97.866.860.551 |
| -------1 | Short-term borrowing | 311 | V. 15 | 6.762 .670 .000 | 13.042 .573 .000 |
| 2 | Trade accounts payable | 312 |  | 29.146.506.892 | 18.820 .214 .659 |
| 3 | Advances from customers | 313 |  | 5.764.337.500 | 2.846.325.945 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 1.439.777.653 | 1.631.797.129 |
| 5 | Payable to employees | 315 |  | 9.041 .667 .691 | 13.872.645.651 |
| 6 | Payable expenses | 316 | V.-17 | 22.206 .842 .256 | 70.367 .941 |
| 7 | Intercompany payable | 317 |  |  | ---------- |
| 8 | Payable in accordance with contracts i--------------10 | 318 |  | - | - |
| 9 |  | 319 | V.-18 | 52.050.768.246 | 46.326.025.026 |
| 10 | Provision for short-term liabilities | 320 |  |  | --- --- |
| 11 | Bonus and welfare fund | 323 |  | 4.505.963.486 | 1.256.911.200 |
| II | Long-term liabilities | 330 |  | 103.445 .807 .723 | 103.445.807.723 |
| 1 | Long-term accounts payable-Trade | 331 |  | 4.536.055.257 | 4.536.055.257 |
| 2 | Long-termintercompany payable | 332 | V. 19 | -------------------------- | ------------------------- |
| 3 | Other long-term payables | 333 |  | 55.391.795.753 | 55.391 .795 .753 |
| 4 | Long-term borrowing | 334 | V. 20 | 43.517 .956 .713 | 43.517.956.713 |
| 5 | Deferred income tax payable | 335 | V. 21 | -------------- | --------------- |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338-1-1-1-20 |  | - | - |
| 9 | Scientific and Technological Development fund | 339 |  | - | - |
| B | OWNER'S EQUITY | 400 |  | 127.362.687.276 | 131.745.474.719 |
| I | Capital sources and funds | 410 | V. 22 | 127.362.687.276 | 131.745.474.719 |
| 1 | Paid-in capital | 411 |  | 85.000.000.000 | 85.000.000.000 |
| 2 | Capital surplus | 412 |  | ---------------1000 | ---------------1000 |
| 3 | Other capital of owner | 413 |  | - | - |
|  | Treasury stock | 414 |  | - | - |


| 5 | Asset revaluation differe----------> | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - | - |
| 7 | Investment and development fund | 417 |  | 22.998.999.345 | 18.742 .461 .513 |
| 8 | Financial reserve fund | 418 |  | 8.500 .000 .000 | 7.687.521.051 |
| 9 | Other fund belong to owner's equity | 419 |  | ----------1000 | - |
| 10 | Retained after-tax profit | 420 |  | 10.863.687.931 | 20.315.492.155 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - |  |
| 2 | Budgets | 432 | V. 23 | - | - |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 361.727.028.723 | 333.058.142.993 |

INCOME STATEMENT
Quarter 2/2014

| Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 225.661.527.657 | 211.309.944.924 |
| 2. Deductions | 02 |  | 69.444.447 | 111.332.170 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 225.592.083.210 | 211.198.612.754 |
| 4. Cost of sales | 11 | VI. 27 | 131.289.542.581 | 141.029.631.141 |
| 5. Gross profit (20=10-11) | 20 |  | 94.302.540.629 | 70.168.981.613 |
| 6. Financial income | 21 | VI. 26 | 3.713.070.671 | 2.927.042.977 |
| 7. Financial expenses | 22 | VI. 28 | 2.358.375.294 | 1.566.239.146 |
| - In which: Interest expense | 23 |  | 2.358.375.294 | 1.566.239.146 |
| 8. Selling expenses | 24 |  | 68.294.943.781 | 48.661.407.778 |
| 9. General \& administrative expenses | 25 |  | 14.294.467.520 | 13.301.303.608 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | 13.067.824.705 | 9.567.074.058 |
| 11. Other income | 31 |  | 879.140 .214 | 826.958.205 |
| 12. Other expenses | 32 |  | 967.571 | 268.604.789 |
| 13. Other profit (40=31-32) | 40 |  | 878.172.643 | 558.353.416 |
| 14. Profit or loss in joint venture | 45 |  | - | - |
| 15. Profit before tax ( $50=\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | 13.945.997.348 | 10.125.427.474 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 2.846.756.831 | 2.160.682.863 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | - | - |
| 18. Profit after tax (60=50-51-52) | 60 |  | 11.099.240.517 | 7.964.744.611 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 11.099.240.517 | 7.964.744.611 |
| 19. EPS (VND/share) | 70 |  | 1.306 | 937 |

## CASH FLOW STATEMENT

Quarter 2/2014(Indirect method)


